

Mariotti & C. celebrates Made in Italy on International market



"The ambition to export our ideas all over the world is the reason we decided to expand Mariotti & C wide network of distributors abroad. Thanks to my passion for travelling and faraway cultures too, I chose to focus on foreign markets from the beginning. So far, we can rely on about 450 distributors located in more than 40 countries: big numbers and great satisfaction for our small business reality."

"I am aware I took advantage of the Italian prestige in the world and it is amazing to see how people are fascinated by our huge cultural and creative heritage."

These words come from Francesco Mariotti, who holds a degree in International Sciences from University of Bologna. Since he was young he has been operating in the dental field, by attending his first exhibition abroad in 1995 when he was just 18.

Today Francesco is owner partner and manager of **Mariotti & C.**, a factory founded in 1973 and originally run by his family, specialised in designing and producing precision mechanical devices.

"Back in the seventies, in the heart of our region (Romagna) the mechanic sector was on the rise. The root of Mariotti & C. began with my father's foresight intuitions and thanks to my grandparents' cooperation."

Nowadays the company consists of skilled staff responsible for the engineering and designing area, along with a team of expert technicians aimed at assembling, testing and repairing. This implies high quality technical assistance.

"I would like to thank all of them since working as a team is vital. We perform such a beautiful but hard role although there are some areas



where we are not specialised, such as marketing: we tend to focus more on substance. Our stable presence on the market in the last fifteen/twenty years is a confirmation of our solidity."

"This is why" - adds Francesco - "If I try to foresee the future of the company I expect it to be bright. Of course we will go on doing what we can do well - that is producing electro-medical devices for surgery and implantology, by stepping onward year after year, by updating our products and setting new goals; However, our priority will always be the reward for doing our best to satisfy everybody's expectations."

Shifting the focus on the **Mariotti & C.** products, Francesco points out:



"User friendliness, firmness and performance are the main principles on which we based our products in order to offer an added value to professionals. In a field where misunderstanding and complications are frequent, often affected by a strong commercial policy, we try to offer technologically high-quality products which, in practice, work efficiently by supporting the professional at their best."

Today the devices we are most proud of are implantology and piezoelectric motors for surgery branded **Mariotti & C.**

"Our products are regularly updated in order to achieve the highest performance results and reliability. Our line of implantology and piezoelectric motors for surgery comes available in different types with a range of accessories and features such as handpiece led illumination.

One of our flagship products is without hesitation UNIKO.PZ combining, in the same unit, motor and piezo, both with led illumination."

This shows once again that at **Mariotti & C.** quality rhymes with making the right choices.

"Those choices enabling you to work with a smile and feeling at ease also when important projects are handled with the ambition of achieving even higher results than expected."

"But beyond results" - continues Mr. Mariotti - "Our distinctive feature is to be found in our style which makes our products straightforward but not ordinary. It could also be interesting to find out how our distributors, customers and suppliers see us..."

Following this question, we invite you to experience the quality Made in Italy branded **Mariotti & C.**



MARIOTTI & C. SRL

Implant-surgery motors and piezoelectric - manufacturer since 1973

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